## **Consolidated Financial Results (Japanese Accounting Standards)** for the Nine Months Ended December 31, 2016 (Q3 FY2016)

Company name: Hakuto Co., Ltd. Stock exchange listing: Tokyo Stock Exchange

Stock code: 7433

URL: http://www.hakuto.co.jp Representative: Ryusaburo Sugimoto, President

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Scheduled date for filing of securities report: February 10, 2017

Scheduled date of commencement of dividend payment:

Supplementary documents for quarterly results: None Quarterly results briefing: None

(Amounts are rounded down to million yen.)

1. Consolidated Financial Results for the Nine Months Ended December 31, 2016 (April 1, 2016 – December 31, 2016)

(1) Consolidated Results of Operations (Accumulated Total)

(Percentages show year-on-year changes.) Net income attributable Net sales Operating income Ordinary income to owners of parent Nine months ended Million Yen % Million Yen % Million Yen % Million Yen % December 31, 2016 3.9 92,589 1,549 (38.6)980 1,567 (38.0)(45.7)December 31, 2015 2,524 (20.4)2,529 1,807 89,104 (9.6)(25.5)(28.1)

1,274million yen (negative29.4%) for the Nine months ended December 31, 2016 (Note) Comprehensive income:

1,804million yen (negative50.4%) for the Nine months ended December 31, 2015

|                   | Net income per share | Net income per share |  |  |
|-------------------|----------------------|----------------------|--|--|
|                   | (basic)              | (diluted)            |  |  |
| Nine months ended | Yen                  | Yen                  |  |  |
| December 31, 2016 | 44.96                | -                    |  |  |
| December 31, 2015 | 82.52                | _                    |  |  |

## (2) Consolidated Financial Position

| (-) + + + - + - + - + - + - + - + - +  |              |             |              |                      |  |  |  |
|--|--------------|-------------|--------------|----------------------|--|--|--|
|  | Total assets | Net assets  | Equity Ratio | Net assets per share |  |  |  |
|  | Million Yen  | Million Yen | %            | Yen                  |  |  |  |
| Nine months ended<br>December 31, 2016 | 76,963       | 51,231      | 66.6         | 2,344.90             |  |  |  |
| Year ended<br>March 31, 2016           | 76,365       | 50,774      | 66.5         | 2,330.43             |  |  |  |

As of December 31, 2016: 51,231 million yen As of March 31, 2016: 50,774 million yen (Reference) Shareholders' equity:

## 2. Dividends

| 2. Dividends                             | Dividend per share   |                       |                         |          |        |  |  |
|--|----------------------|-----------------------|-------------------------|----------|--------|--|--|
|  | End of first quarter | End of second quarter | End of<br>third quarter | Year-end | Annual |  |  |
|  | Yen                  | Yen                   | Yen                     | Yen      | Yen    |  |  |
| Year ended March 31, 2016                | _                    | 20.00                 | _                       | 20.00    | 40.00  |  |  |
| Year ending March 31, 2017               | _                    | 20.00                 | _                       |          |        |  |  |
| Year ending March 31,<br>2017(forecasts) |                      |                       |                         | 20.00    | 40.00  |  |  |

(Note) Revisions to dividend forecasts published most recently: None

## 3. Consolidated Forecasts for the Fiscal Year Ending March 31, 2017(April 1, 2016 - March 31, 2017)

(Percentage figures for the fiscal year represent the changes from the previous year)

|                            | Net sales   |     | Operating income |        | Ordinary income |        | Net income<br>attributable to owners<br>of parent |        | Net income per share |
|----------------------------|-------------|-----|------------------|--------|-----------------|--------|---|--------|----------------------|
|                            | Million Yen | %   | Million Yen      | %      | Million Yen     | %      | Million Yen                                       | %      | Yen                  |
| Year ending March 31, 2017 | 120,000     | 3.2 | 1,700            | (41.5) | 1,800           | (37.4) | 1,200   | (41.0) | 55.00                |

(Note) Revisions to financial forecasts published most recently: None

\*Notes

(1) Changes of important subsidiaries during the period (changes of specific subsidiaries in accordance with changes in the scope of consolidation): None

- (2) Application of special accounting treatment to the preparation of quarterly consolidated financial statements: None
- (3) Changes in accounting policies and changes or restatement of accounting estimates

(i) Changes in accounting policies caused by revision of accounting standards:
(ii) Changes in accounting policies other than (i):
(iii) Changes in accounting estimates:

Yes

Yes

(iv) Restatement: None

(4) Number of shares outstanding (common stock):

(i) Number of shares outstanding at end of period (including treasury stock)

As of December 31, 2016: 24,137,213shares As of March 31, 2016: 24,137,213shares

(ii) Number of treasury stock at end of period

As of December 31, 2016: 2,288,981 shares
As of March 31, 2016: 2,349,593 shares
(iii) Average number of shares outstanding during the term

Nine months ended December 31, 2016: 21,817,367 shares Nine months ended December 31, 2015: 21,907,993 shares

- \* Statement Relating to the Execution Status for Audit Procedures
- This financial summary falls outside the scope of audit procedures based on the stipulations of the Financial Instruments and Exchange Act. The audit procedures for financial statements based on the stipulations of said Act were not completed at the time this financial summary was disclosed.
- \* Explanations and other special notes concerning the appropriate use of business performance forecasts
- The forward-looking statements such as result forecasts included in this document are based on the information available to the Company at the time of the announcement and on certain assumptions considered reasonable. Actual results may differ materially from the forecast depending on a range of factors.