## FINANCIAL HIGHLIGHTS FOR THE SIX MONTHS ENDED SEPTEMBER 30, 2004

# Hakuto Co., Ltd. and Subsidiaries

Stock Code: 7433

(URL <u>http://www.hakuto.co.jp</u>)

1. Consolidated Financial Results for 1<sup>st</sup> half FY04 (April 1, 2004 to September 30, 2004) (1) Consolidated Operating Results

	Net sales		Operating income		Ordinary income	
	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%
1 <sup>st</sup> half FY04 (Sept.'04)	51,259	7.6	1,851	22.6	1,955	33.3
1 <sup>st</sup> half FY03 (Sept.'03)	47,637	19.1	1,510	(10.5)	1,466	(14.6)
FY03 (March '04)	101,843		3,402		3,321	

	Net income		Net income per share	Net income per share (diluted basis)	
	Millions of Yen	%	Yen	Yen	
1 <sup>st</sup> half FY04 (Sept.'04)	1,024	10.5	46.62		
1 <sup>st</sup> half FY03 (Sept.'03)	927	928.3	42.01		
FY03 (March '04)	1,682		74.93		

Note: 1) Profit (loss) by equity method for 1<sup>st</sup> half FY04 (Sept.'04):59 million yen, 1<sup>st</sup> half FY03 (Sept.'03): 27 million yen, FY03 (March '04): 66 million yen

2) Average number of outstanding shares for 1<sup>st</sup> half FY04 (Sept.'04): 21,966,001 shares, 1<sup>st</sup> half FY03 (Sept.'03): 22,071,899 shares, FY03 (March '04): 22,019,043 shares

3) Changes to accounting procedures: None

4) Percentages for net sales, operating income, ordinary income and net income show a change from those of same period the year before.

### (2) Consolidated Financial Position

	Total assets	Shareholders' equity	Equity ratio	Shareholders' equity per share
	Millions of Yen	Millions of Yen	%	Yen
1 <sup>st</sup> half FY04 (Sept.'04)	61,064	34,125	55.9	1,553.57
1 <sup>st</sup> half FY03 (Sept.'03)	61,040	33,266	54.5	1,514.42
FY03 (March '04)	62,229	33,905	54.5	1,542.09

Note: Number of outstanding shares as of September 30, 2004: 21,965,837 shares, September 30, 2003: 21,966,278 shares, March 31, 2004: 21,966,026 shares

### (3) Consolidated Cash Flow

	Net cash provided by (used	Net cash provided by (used	Net cash provided by (used	Cash and cash equivalents,
	in) operating activities	in) investing activities	in) financing activities	balance at end of period
	Millions of Yen	Millions of Yen	Millions of Yen	Millions of Yen
1 <sup>st</sup> half FY04 (Sept.'04)	58	518	(819)	7,942
1 <sup>st</sup> half FY03 (Sept.'03)	1,137	(289)	(1,096)	9,673
FY03 (March '04)	2,012	(116)	(3,505)	8,161

(4) Number of Subsidiaries and Affiliated Companies
Consolidated subsidiaries: 12 Non-consolidated subsidiaries accounted for by equity method: 1
Affiliated companies accounted for by equity method: 2

 (5) Changes in Number of Subsidiaries and Affiliated Companies Consolidated subsidiaries: (Newly included) 0 (Excluded) 0
Companies accounted for by equity method: (Newly included) 0 (Excluded) 0

### 2. Consolidated Profit Forecast for FY04 (April 1, 2004 to March 31, 2005)

	Net sales	Ordinary income	Net income	
	Millions of Yen	Millions of Yen	Millions of Yen	
Full year (March '05)	112,000	4,100	2,500	

Projected net income per share for FY04 (March '05): 113.81 yen